

**BEYOND REPAIR TRADE-IN PROGRAM** 

## GIVE YOUR CUSTOMERS A LONG-LASTING SOLUTION AND AVOID THE HASSLE OF REPAIRS!

The Harris trade-in program lets you give your customers an incentive to trade in their broken equipment. We provide our **premier distributors a 3% discount** on the industry's best and most-trusted products when your customers make the upgrade, then you can pass those savings onto your customer! And now, **instead of wasting time and money on yet another repair**, **your customers can get the best equipment available for more performance with less downtime.** On top of that, Harris will provide you **the support you need** to boost your business through this program.

# GREAT CHANCE TO LET YOUR CUSTOMERS CHOOSE FROM SOME OF OUR MOST POPULAR PRODUCTS



#### **25GX Industrial Regulator** Model 145-540

**The gold standard of industrial regulators:** ergonomic, durable and proudly manufactured in America. And since every regulator is 100% tested every time, you don't have to worry about leakage or performance.

#### Flowmeter Regulator Model 355

With a one-piece, encapsulated seat design with an internal filter and PFTE Teflon® seat, this durable-easy-to-read flow tube and cover incorporates a regulator and flowmeter into one compact unit.



### **Hand-Cutting Torch** Model 62-5

This is the industry standard by which all other cutting torch designs are compared, both less expensive to own and operate while also safer to use. The 62-5E uses acetylene and alternative fuels for heavy duty applications, and the 62-5F uses an injector mixer for low-cost fuel gases like propane, natural gas, MAPP® gas and propylene to produce the hottest flame possible at the lowest gas pressure (4 oz – 2 PSIG).

### **Hand-Cutting Torch** Model 42-4

This lightweight cutting torch has all the features that made Harris famous, with a solid forged head, triangular tube design and Flash Guard® check valves. The 42-4E uses acetylene and alternative fuels, while the 42-4F with an injector mixer for low-cost fuel gases like propane, natural gas, MAPP® gas and propylene to produce the hottest flame possible at the lowest gas pressures (4 oz – 2 PSIG), making it the safest, most efficient design in the industry.

### Flowmeter Regulator Model 351

**Built smart and priced economically,** this zero compensated flowmeter regulator features a compact design that is more resistant to both CO2 freeze-up and gauge damage than typical flow control devices. And, it **saves gas by operating at lower pressures** compared to other flowmeter regulators.

### Compact General Purpose Regulator Model 801

This medium-duty regulator is perfect for most industrial cutting and welding applications, with easy-to-read 2" gauges, precise operation, a longer service life and a one-piece, encapsulated seat design with internal filter and PFTE Teflon® seat.





#### **Handles and Cutting Attachments**

When quality matters, using Harris makes the difference.
Included in this program are both Harris-style and Victor-style handles and cutting attachments.

### **HOW THE PROGRAM WORKS**

# Premier Harris Products Group distributors

are eligible to participate.

## 3% Discount

For participating distributors on the products included in this trade-in promotion (during the promotional window).

Distributors can decide whether to pass this savings onto customers.

# Distributor sales contests with Harris prizes

are available upon request.

# WE GIVE YOU THE SUPPORT YOU NEED TO SUCCEED

Participating distributors will receive our marketing support package (one each per branch).

# MARKETING AND IN-STORE SUPPORT

- Door clings
  PN 9700371
- Shelf danglers
  PN 9700372
- Gondola headers
  PN 9700368
- Trade-in bin
- Counter card
  PN 9700369







# PRODUCTS INCLUDED IN THE BEYOND REPAIR TRADE-IN PROGRAM

Product Category	Part Number	Description
Straight Torches	1003430	CUT-TO-I,62-5E ACET 18"
Straight Torches	1003350	CUT-TO-I,62-5AE 18"
Straight Torches	1003450	CUT-TO-I,62-5F PROP 18"
Straight Torches	1003360	CUT-TO-I,62-5AF
Straight Torches	1003440	CUT-TO-I,62-5EL 21"
Straight Torches	1003464	OJT-TO-I,62-5AEL 21"
Straight Torches	1003470	CUT-TO-I,62-5FL 21"
Straight Torches	1003370	CUT-TO-I,62-5AFL 21"
Straight Torches	1003480	CUT-TO-I,62-5FL 36"
Straight Torches	1003400	CUT-TO-I,62-5AFL 36"
Straight Torches	1001204	CUT-TO-I,42-4E 17"
Straight Torches	1001210	CUT-TO-I,42-4F 17"
Straight Torches	1001212	CUT-TO-I,42-4AF 17"
Straight Torches	1001214	CUT-TO-I,42-4FL 20"
Straight Torches	1001216	CUT-TO-I,42-4AFL 20"
Straight Torches	1001218	CUT-TO-I,42-4EL 20"
Cutting Attachment for Ironworker VMD	1300048	VH 13 - Victor Style
Cutting Attachment for Ironworker VHD	1300452	VH24 - Victor Style
Cutting Attachment for Ironworker VXD	1300452	VH24 - Victor Style
Cutting Attachment for Ironworker HMD	1300380	72-3 - Harris Style
Cutting Attachment for Ironworker HXD	1300340	73-3 - Harris Style
Torch Handle for Ironworker VMD	1400424	VH 10 - Victor Style
Torch Handle for Ironworker VHD	1400422	VH31 - Victor Style
Torch Handle for Ironworker VXD	1400422	VH31 - Victor Style
Torch Handle for Ironworker HMD	1401340	85 Harris Style
Torch Handle for Ironworker HHD	1401340	85 Harris Style
Torch Handle for Ironworker HXD	1401150	43-2 Harris Style

	Product Category	Part Number	Description
	Shielding Regulator	3100330	FLOW/REG,351-60CD-320
	Shielding Regulator	3100331	FLOW/REG,351-60AR-580
Shield	ling Regulator Kit w/hose	3100353	351-60Ar-58010
Shield	ling Regulator Kit w/hose	3100401	351-60CD-32010
	Shielding Regulator	3100200	FLOW/REG,355-2AR-580
	Shielding Regulator	3100201	FLOW/REG,355-2CD-320
Shield	ling Regulator Kit w/hose	4400235	355 -2AR-58010
Shield	ling Regulator Kit w/hose	4400234	355-2CD-32010
	Regulators	3002193	REG,801-15-510 801Z560
	Regulators	3002194	REG,801-145-540 801Z561
	Regulators	3002195	REG,801-15-300 801Z564
	Regulators	3002236	REG,801-145-580 801Z576
	Regulators	3000683	25GX-15-300 Clamshell
	Regulators	3000682	25GX-15-510 Clamshell
	Regulators	3002450	25GX-50-510P LPG Clamshell
	Regulators	3000681	25GX-145-540P Clamshell
	Regulators	3000350	REG,25GX-15-300 W/KNOB
	Regulators	3000380	REG,25GX-15-510 W/KNOB
	Regulators	3000450	REG,25GX-50-510P
	Regulators	3000510	REG,25GX-145-540 W/KNOB
	Regulators	3000540	REG,25GX-145-580
	Regulators	3000550	REG,25GX-145-590 IND.AIR



#### **The Harris Products Group**

A Lincoln Electric Company 4501 Quality Place Mason, OH 45040

www.harrisproductsgroup.com