

Lincoln Electric is the world leader in the engineering, design, and manufacturing of advanced arc welding solutions, automated joining, assembly and cutting systems, plasma and oxy-fuel cutting equipment, and has a leading global position in brazing and soldering alloys. Lincoln is recognized as the Welding Expert™ for its leading materials science, software development, automation engineering, and application expertise, which advance customers' fabrication capabilities to help them build a better world. Headquartered in Cleveland, Ohio, Lincoln Electric is a \$4.2B publicly traded company (NASDAQ:LECO) with over 11,000 employees around the world, with operations in over 71 manufacturing locations in 21 countries.



You will join the UK Sales Team, which is comprised of passionate people. We offer continuous learning and education opportunities and put emphasis on continued improvement, growth, and career progression. We offer a competitive total compensation package.

ABOUT THE ROLE

As the **Technical Sales Representative for South West England**, you will have responsibility for the development and maintenance of sales in a specific territory, for accounts and achievement of defined sales target.

Other key responsibilities include:

- Promote the sales of all Lincoln Electric, Metrode and Oerlikon consumable and equipment products in the portfolio to the relevant customer base in your sales area.
- Endeavour that the agreed budget for the designated sales territory is achieved and/or exceeded on a monthly and yearly basis.
- To deliver continued development of the existing customer base to include the introduction of new accounts to the area and to develop an environment of continual growth.
- Ensure the current and future customer base is aware of the capabilities and benefits of our product portfolio

WHAT WILL YOU BRING TO THE ROLE?

- Mechanical or Electrical Engineering Degree, ideally enlarged by a Welding Engineer education.
- Strong experience in the welding industry and being used to presenting and speaking in front of groups of engineers and purchasing people.
- Strong background and broad theoretical and practical understanding of arc welding, design, testing and general fabrication.

Interested? Send your CV and application to:
hgreen@lincolnelectric.eu

TOP TIER BENEFITS DESIGNED FOR YOU



Health and wellbeing rewards tailored to support you and your family.



Short and long-term disability benefits, life insurance.



Multiple options of extra rewards



Competitive paid time off package.

Lincoln Electric is an Equal Opportunity Employer. We are committed to promoting equal employment opportunity for applicants, without regard to their race, color, national origin, religion, sex (including pregnancy, childbirth, or related medical conditions, including, but not limited to, lactation), sexual orientation, gender identity, age, veteran status, disability, genetic information, and any other category protected by federal, state, or local law.