

# Customer Success Story: Fab-Pak Robotic Welding Systems

Technique Chassis is dedicated to providing world-class services for your next prototype chassis. From NASCAR to electric vehicles to heavy-duty trucks, Technique Chassis can do it all. Their state-of-the-art facility in the heart of NASCAR country in Concord, NC is composed of industry-leading fabricators and technicians. Their team utilizes cutting-edge technologies including robotic welding for speed and precision on all metal prototype chassis. Visit [techniquechassis.com](http://techniquechassis.com) for more information.

## **1. Introduce yourself, your role, and your responsibilities at Technique Chassis.**

My name is Ronnie Johncox and I am the President of Technique Chassis.

## **2. Provide us with a brief history of Technique Chassis. What have you done that you are the proudest of?**

Here at Technique Chassis, we began by bringing some of the best minds in the industry together to accomplish one goal: Build the best and most consistent production chassis. I would say we are proudest of our quality, speed, and team here at Technique Chassis.



*Ronnie Johncox, President of Technique Chassis*

**3. Give us an overview of your product offerings and customers.**

Here at Technique Chassis, we specialize in tubular chassis and high-speed prototyping. Our main customer is NASCAR; we build the next-generation chassis for the NASCAR Cup series. We also work with Tesla, Nicole Motor, Polaris, and Yamaha.

**4. How were you welding before working with Lincoln Electric Automation?**

Before working with Lincoln Electric Automation, we were manually welding.

**5. What are your thoughts on technology and its impact on the fabrication business?**

I think the innovation of technology is a great step forward in the fabrication business because of consistency, quality, and efficiency.

**6. Why did you choose Lincoln Electric Automation for your technology upgrade?**

We chose Lincoln Electric Automation because of their high performance and quality.



***“The Lincoln Electric Automation Fab-Pak system provides us with higher consistency, quality, and volume in our production.”***

**7. *What were your goals for integrating the Lincoln Electric Automation system into your production process?***

Our biggest goal was to innovate the production and quality of tubular chassis during integration.

***“We were able to meet and exceed our goals with the accuracy, quality, and speed of our products using the Lincoln Electric Automation Fab-Pak system.”***

**8. *What efficiency have you experienced?***

The integration of humans and robotics working together.

**9. *What has been the largest improvement to your business?***

The quality and consistency with a higher production rate.

**10. *How was the installation and training process?***

Installation and training were both very simple and straightforward.

**11. *How did your staff adapt?***

Our staff was very eager to learn and to start using that type of process.

**12. *What do you like most about your Lincoln Electric Automation system?***

We really like being able to have the ability to fine tune our adjustments and produce a high quality and aesthetically pleasing weld, using the Fab-Pak system.

**13. *Would you recommend Lincoln Electric Automation to other potential customers?***

Yes, in fact we often recommend Lincoln Electric Automation to customers.