

# SMALL PACKAGE CONSUMABLES PARTNERSHIP PROGRAM



## SAVE ON SMALL PACKAGE PREMIUM CONSUMABLES

### Free Display Hardware and Continual Margin Expansion

#### HOW IT WORKS:

1. Lincoln Electric & Distributor enter into a partnership agreement. See addendum to the Distributor Agreement for more information.
2. Distributor orders & maintains placement of the Small Package Consumables display in a minimum of 50% of their retail store locations.\*
3. Distributor will automatically be eligible for discounted purchase price on select small package consumable products for all of their retail store locations (see product list on page 2).
4. Free freight on orders of \$500 or more.\*\*
5. Distributor must submit a bi-yearly audit form confirming continued placement of the display hardware and required product mix in 50% or more retail store locations.

#### REQUIRED PRODUCT MIX PER DISPLAY

Product Description	Quantity - lbs (kg)
Solid MIG Wires	85 (38.6)
Self Shielding Flux Cored Wires	55 (24.9)
Stick Electrodes	250 (113.4)
Cut Length Electrodes	20 (9.1)
Hardfacing Wires	40 (18.1)
Aluminum Wires	60 (18.1)

#### FREE DISPLAY HARDWARE:

Heavy-Duty Steel Frame with Durable Powdered Painted Finish

Easy to Assemble

Supporting Marketing Information Helps Customers Make Purchase Decisions



**NOTE:** Actual product mix may vary based on products ordered. Marketing signage is for illustrative purposes only and may vary.

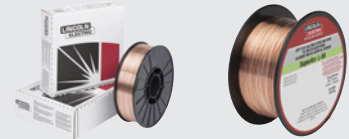
Contact your Lincoln Electric Sales Representative for more information.

\*Retail Store is defined as any location that handles hard-goods transactions. See Distributor Agreement Addendum for full details.  
 \*\*Shipping offer only available on products listed on page 2. Shipping to Domestic US only, offer excludes Hawaii and Alaska. All prices are subject to change. This program may be discontinued or changed at any time.

#### Product Portfolio

##### SOLID MIG WIRES

SuperArc® L-56®



##### FLUX CORED WIRES - SELF-SHIELDED

Innershield® NR®-211-MP



##### STICK ELECTRODES

Fleetweld® 5P®, Fleetweld 180, Fleetweld 37, Fleetweld 47, Lincoln® 7018AC, Excalibur® 309/309L-16, Millennium Arc®



##### CUT LENGTH ELECTRODES

Lincoln ER70S-6, Lincoln ER316/316L, SuperGlaze® 4043 & 5356



##### HARDFACING CORED WIRES

Lincore® 50, Lincore 55, Lincore 55-G, Lincore 60



##### ALUMINUM WIRES

SuperGlaze 4043, SuperGlaze 5356



# Ordering Guide and Discount Eligible Products

## Package Codes

CT	CARTON
EO	EASY-OPEN CAN
SP	SPOOL
TB	TUBE

**NOTE:** Please use the Order Form (Excel document) provided by your Lincoln Electric representative, to facilitate placing your required Product Mix order for each store location.

## SOLID MIG WIRE

Product Description	Diameter in (mm)	Package lbs (kg)	Product Number	Minimum Required per Display lbs (kg)
SUPERARC L-56 (ER70S-6)	0.025 (0.6)	12.5 (5.7) SP	ED015790	75 (34)
	0.030 (0.8)	12.5 (5.7) SP	ED023334	
	0.035 (0.9)	12.5 (5.7) SP	ED028676	
	0.045 (1.1)	12.5 (5.7) SP	ED029042	10 (4.5)
	0.025 (0.6)	2 (1) SP / 10 (4.5) CT	ED030583	
	0.030 (0.8)	2 (1) SP / 10 (4.5) CT	ED030631	
	0.035 (0.9)	2 (1) SP / 10 (4.5) CT	ED030632	

## STICK ELECTRODES

Product Description	Diameter in (mm)	Package lbs (kg)	Product Number	Minimum Required per Display lbs (kg)
FLEETWELD 180-RSP (E-6011)	3/32 (2.4)	5 (2.3) TB	ED033496	250 (113.4)
	1/8 (3.2)	5 (2.3) TB	ED033497	
	3/32 (2.4)	1 (0.5) TB	ED033494	
	1/8 (3.2)	1 (0.5) TB	ED033495	
FLEETWELD 37-RSP (E-6013)	1/16 (1.6)	1 (0.5) TB / 6 (2.7) CT	ED029897	10 (4.5)
	5/64 (2.0)	1 (0.5) TB / 6 (2.7) CT	ED029898	
	3/32 (2.4)	5 (2.3) TB	ED033501	
	1/8 (3.2)	5 (2.3) TB	ED033502	
	3/32 (2.4)	1 (0.5) TB	ED033499	
	1/8 (3.2)	1 (0.5) TB	ED033500	
FLEETWELD 47-RSP (E-7014)	3/32 (2.4)	5 (2.3) TB	ED033506	10 (4.5)
	3/32 (2.4)	1 (0.5) TB	ED033504	
	1/8 (3.2)	1 (0.5) TB	ED033505	
FLEETWELD 5P-RSP (E-6010)	1/8 (3.2)	5 (2.3) TB	ED033507	10 (4.5)
	3/32 (2.4)	5 (2.3) TB	ED033509	
	5/32 (4.0)	5 (2.3) TB	ED033511	
LINCOLN 7018AC-RSP (E-7018)	1/8 (3.2)	5 (2.3) TB	ED033515	10 (4.5)
	3/32 (2.4)	5 (2.3) TB	ED033514	
	3/32 (2.4)	1 (0.5) TB	ED033512	
	1/8 (3.2)	1 (0.5) TB	ED033513	
MILLENNIUM ARC 7018-1 (E-7018-1)	1/8 (3.2)	10 (4.5) EO / 30 (13.6) CT	ED036325	10 (4.5)
	3/32 (2.4)	10 (4.5) EO / 30 (13.6) CT	ED036326	
	5/32 (4.0)	10 (4.5) EO / 30 (13.6) CT	ED036327	
LINCOLN 7018 (E-7018) - NEW & IMPROVED	1/8 (3.2)	5 (2.3) TB / 20 (9.1) CT	ED033693	10 (4.5)
	3/32 (2.4)	5 (2.3) TB / 20 (9.1) CT	ED033692	
	5/32 (4.0)	5 (2.3) TB / 20 (9.1) CT	ED033694	
	1/8 (3.2)	1 (0.5) TB / 6 (2.7) CT	ED033690	
	3/32 (2.4)	1 (0.5) TB / 6 (2.7) CT	ED033691	

## FLUX CORED WIRES - SELF-SHIELDED

Product Description	Diameter in (mm)	Package lbs (kg)	Product Number	Minimum Required per Display lbs (kg)
INNERSHIELD NR-211-MP (E71T-11)	0.030 (0.8)	10 (4.5) SP	ED033130	50 (22.7)
	0.035 (0.9)	10 (4.5) SP	ED016354	
	0.045 (1.1)	10 (4.5) SP	ED016363	
	0.035 (0.9)	1 (0.5) SP / 5 (2.3) CT	ED030584	5 (2.3)
0.030 (0.8)	1 (0.5) SP / 5 (2.3) CT	ED031448		

## HARDFACING CORED WIRES

Product Description	Diameter in (mm)	Package lbs(kg)	Product Number	Minimum Required per Display lbs (kg)
LINCORE 50 FCAW-S	0.045 (1.1)	10 (4.5) SP	ED037270	40 (18.1)
LINCORE 55 FCAW-S	0.045 (1.1)	10 (4.5) SP	ED037254	
LINCORE 55-G FCAW-GS	0.045 (1.1)	10 (4.5) SP	ED036444	
LINCORE 60-O FCAW-S	0.045 (1.1)	10 (4.5) SP	ED037262	
WEARSHIELD® ME	1/8 (3.2)	10 (4.5) CT	ED02323	0
		/ 40 (18.1)		
WEARSHIELD ABR	5/32 (4.0)	10 (4.5) CT	ED023324	10 (4.5)
		/ 40 (18.1)		
WEARSHIELD ABR	1/8 (3.2)	10 (4.5) CT	ED021996	10 (4.5)
		/ 40 (18.1)		
WEARSHIELD ABR	5/32 (4.0)	10 (4.5) CT	ED021998	10 (4.5)
		/ 40 (18.1)		

## ALUMINUM WIRES

Product Description	Diameter in (mm)	Package lbs (kg)	Product Number	Minimum Required per Display lbs (kg)
SUPERGLAZE 4043 (ER4043)	0.030 (0.8)	1 (0.5) SP / 20 (9.1) CT	ED030307	40 (18.1)
	0.035 (0.9)	1 (0.5) SP / 20 (9.1) CT	ED030308	
	3/64 (1.2)	1 (0.5) SP / 20 (9.1) CT	ED030310	
SUPERGLAZE 5356 (ER5356)	0.035 (0.9)	1 (0.5) SP / 20 (9.1) CT	ED030312	10 (4.5)
	3/64 (1.2)	1 (0.5) SP / 20 (9.1) CT	ED030314	
SUPERGLAZE 4043 (ER4043)	3/32 (2.4)	10 (4.5) CT	ED031112	20 (9.1)
	1/8 (3.2)	10 (4.5) CT	ED031113	
SUPERGLAZE 5356	3/32 (2.4)	10 (4.5) CT	ED031109	10 (4.5)
	1/8 (3.2)	10 (4.5) CT	ED031110	

## STAINLESS

Product Description	Diameter in (mm)	Package lbs (kg)	Product Number	Minimum Required per Display lbs (kg)
LINCOLN ER316/316L	1/16 (1.6)	1TB / 10 (4.5) CT	ED025428	0
	3/32 (2.4)	1TB / 10 (4.5) CT	ED025431	
	1/8 (3.2)	1TB / 10 (4.5) CT	ED025434	
EXCALIBUR 308L-16	3/32 (2.4)	8 (3.6) EO / 24 (10.9) CT	ED033079	10 (4.5)
EXCALIBUR 309/309L-16	3/32 (2.4)	8 (3.6) EO / 24 (10.9) CT	ED033097	10 (4.5)
EXCALIBUR 316/316L-16	3/32 (2.4)	8 (3.6) EO / 24 (10.9) CT	ED033104	10 (4.5)
ULTRACORE® 308LP S200	0.045 (1.1)	10 (4.5) SP	ED037217	10 (4.5)
ULTRACORE 309LP S200	0.045 (1.1)	10 (4.5) SP	ED037219	10 (4.5)
RED MAX® 308LSI	0.035 (0.9)	10 (4.5) SSP	ED038003	10 (4.5)

## CUT LENGTH ELECTRODES

Product Description	Diameter in (mm)	Package lbs (kg)	Product Number	Minimum Required per Display lbs (kg)
LINCOLN ER70S-6 (ER70S-6)	1/16 (1.6)	5 (2.3)TB / 20 (9.1) CT	ED034334	20 (9.1)
	3/32 (2.4)	5 (2.3)TB / 20 (9.1) CT	ED034335	

#### CUSTOMER ASSISTANCE POLICY

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