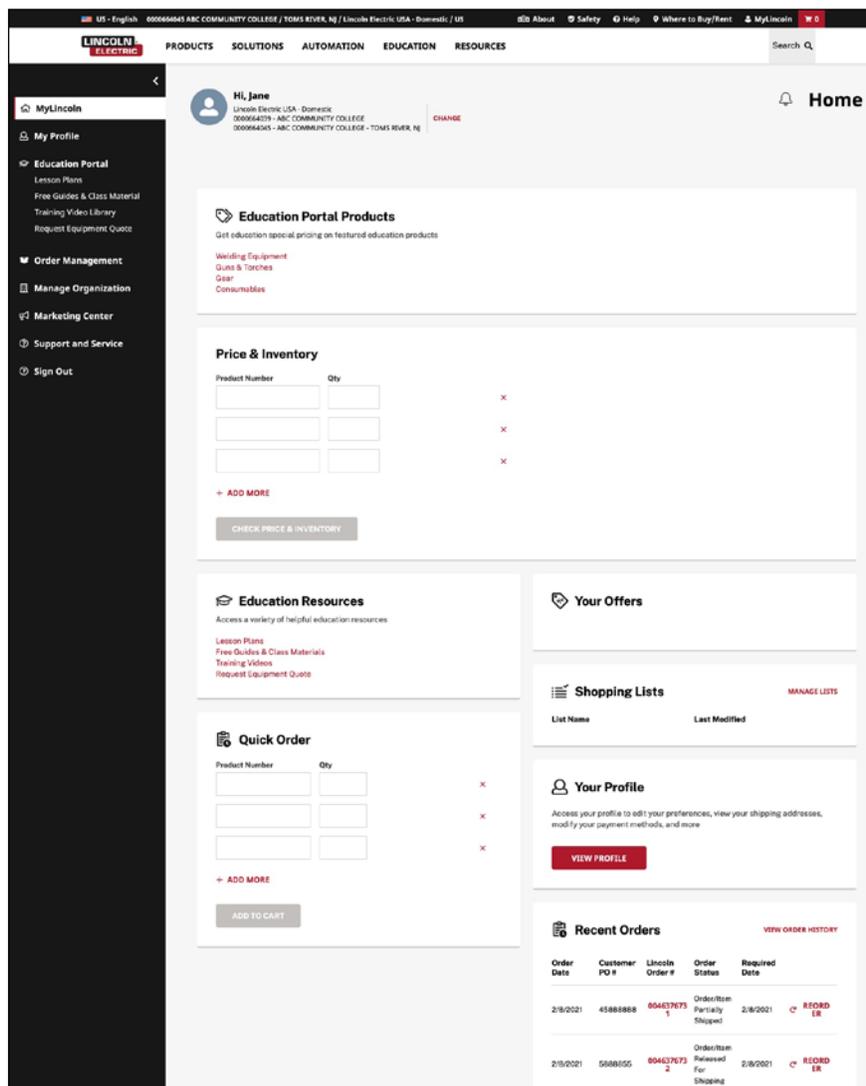


EDUCATION PORTAL

Welcome to the Education Portal User Guide.

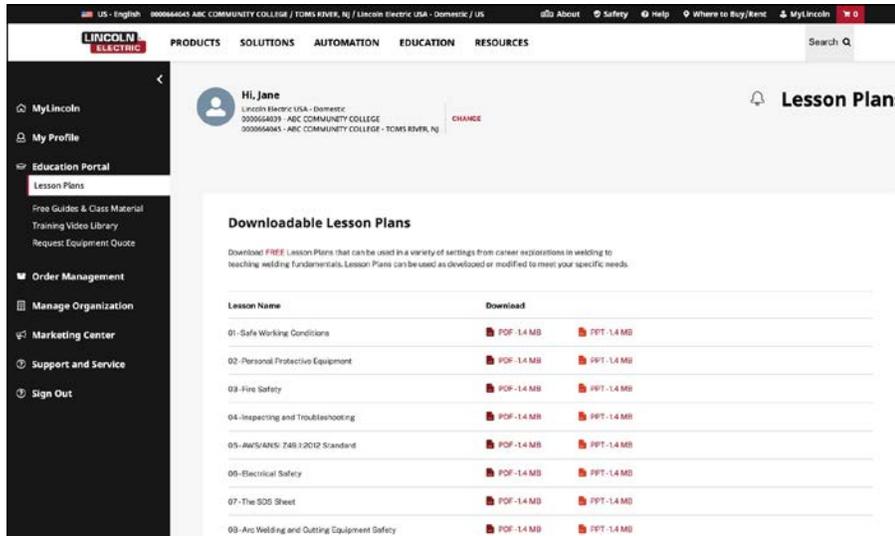
When you come to the new MyLincoln Education Portal, you will land on the dashboard homepage. From here you will have access to a variety of functions, all designed to save you time and get you to where you want to go with ease!

You can do things like Quick Order products, see your special pricing on Education Products, review any special offers available to you, look at your most recent Lincoln Electric orders and more!



EDUCATION RESOURCES

Looking for Lesson Plans, Free Guides & Class Materials or a Training Video, simply click the appropriate link within the Education Portal widget on your dashboard or you can get to it from the left-hand navigation. Here's an example for Lesson Plans:

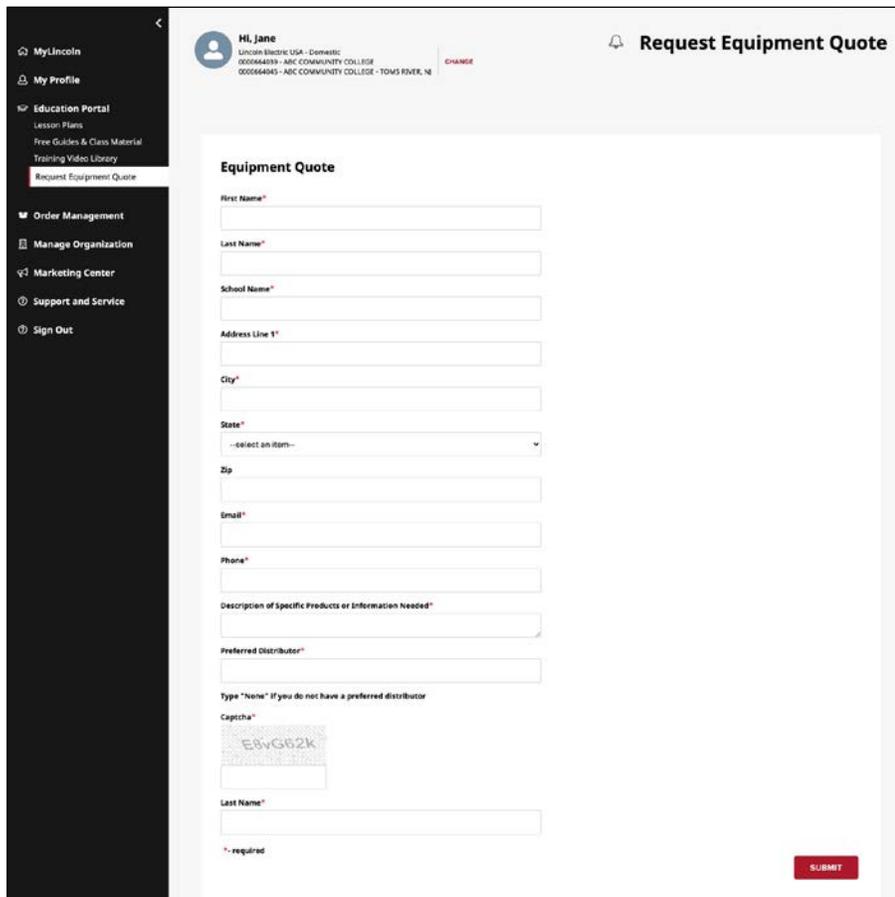


The screenshot shows the MyLincoln Education Portal interface. The user is logged in as Hi, Jane. The navigation menu on the left includes: MyLincoln, My Profile, Education Portal (with sub-items: Lesson Plans, Free Guides & Class Material, Training Video Library, Request Equipment Quote), Order Management, Manage Organization, Marketing Center, Support and Service, and Sign Out. The main content area is titled "Lesson Plans" and features a section for "Downloadable Lesson Plans". Below this section is a table listing various lesson plans with PDF and PPT download options.

Lesson Name	Download
01-Safe Working Conditions	PDF- 1.4 MB PPT- 1.4 MB
02-Personal Protective Equipment	PDF- 1.4 MB PPT- 1.4 MB
03-Fire Safety	PDF- 1.4 MB PPT- 1.4 MB
04-Inspecting and Troubleshooting	PDF- 1.4 MB PPT- 1.4 MB
05-AWISANS: Z48-12012 Standard	PDF- 1.4 MB PPT- 1.4 MB
06-Electrical Safety	PDF- 1.4 MB PPT- 1.4 MB
07-The SDS Sheet	PDF- 1.4 MB PPT- 1.4 MB
08-Arc Welding and Cutting Equipment Safety	PDF- 1.4 MB PPT- 1.4 MB

How to Submit a Request for an Equipment Quote (All Education users have access to this.)

Click the link under the Education Portal on the left-hand navigation menu, complete the request form and hit the **SUBMIT** button.



The screenshot shows the "Request Equipment Quote" form in the MyLincoln Education Portal. The user is logged in as Hi, Jane. The navigation menu on the left includes: MyLincoln, My Profile, Education Portal (with sub-items: Lesson Plans, Free Guides & Class Material, Training Video Library, Request Equipment Quote), Order Management, Manage Organization, Marketing Center, Support and Service, and Sign Out. The main content area is titled "Request Equipment Quote" and features a form with the following fields:

- First Name*
- Last Name*
- School Name*
- Address Line 1*
- City*
- State* (dropdown menu)
- Zip
- Email*
- Phone*
- Description of Specific Products or Information Needed*
- Preferred Distributor*
- Type "None" if you do not have a preferred distributor
- Captcha* (E8vG62k)
- Last Name*

*-required

SUBMIT

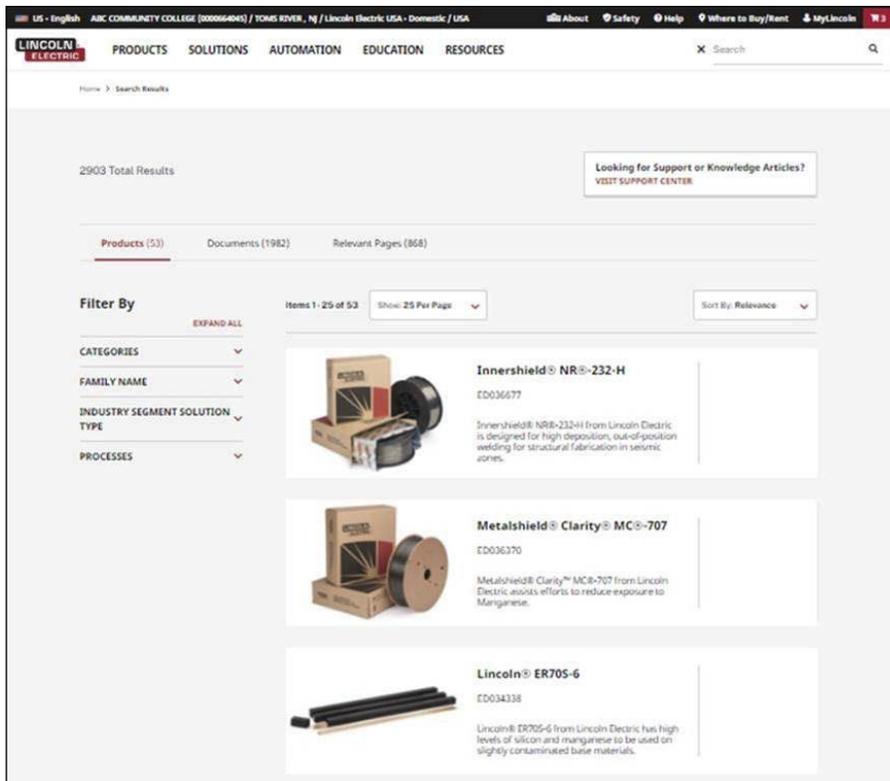
EDUCATION PORTAL PRODUCTS

Education Portal Products

Get education special pricing on featured education products

Consumables
Gear
Guns & Torches
Harris Gas Control
Environmental

CLICK ON THE LINK to access the list of discounted Lincoln Electric consumable products for Education customers.



The screenshot displays the Lincoln Electric website's search results page. The browser address bar shows the URL: [http://abc-community-college.com/200964045/10MSRIVER_nj/Lincoln Electric USA - Domestic / USA](http://abc-community-college.com/200964045/10MSRIVER_nj/Lincoln%20Electric%20USA-Domestic/USA). The website header includes the Lincoln Electric logo and navigation links for PRODUCTS, SOLUTIONS, AUTOMATION, EDUCATION, and RESOURCES. A search bar is located in the top right corner. Below the header, the page indicates "2903 Total Results" and provides a link to the "Support Center" for those looking for support or knowledge articles. The results are categorized into "Products (53)", "Documents (1982)", and "Relevant Pages (868)". A "Filter By" section on the left allows users to expand all filters and view results by categories, family name, industry segment solution type, and processes. The main content area shows three product listings, each with an image, a title, a part number, and a brief description:

- Innershield® NR®-232-H** (ED036677): Innershield® NR®-232-H from Lincoln Electric is designed for high deposition, out-of-position welding for structural fabrication in seismic zones.
- Metalshield® Clarity® MC®-707** (ED036370): Metalshield® Clarity™ MC®-707 from Lincoln Electric assists efforts to reduce exposure to Manganese.
- Lincoln® ER705-6** (ED034338): Lincoln® ER705-6 from Lincoln Electric has high levels of silicon and manganese to be used on slightly contaminated base materials.

CLICK ON THE LINK to access the list of discounted Lincoln Electric welding gear for Education customers.

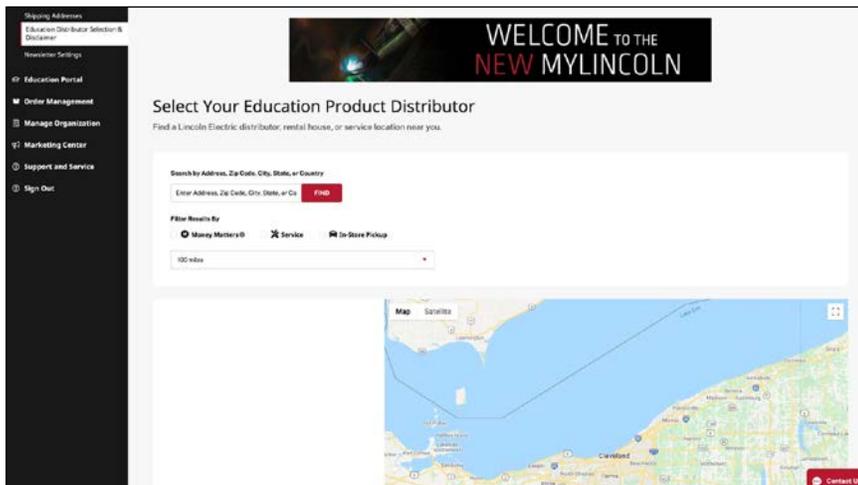
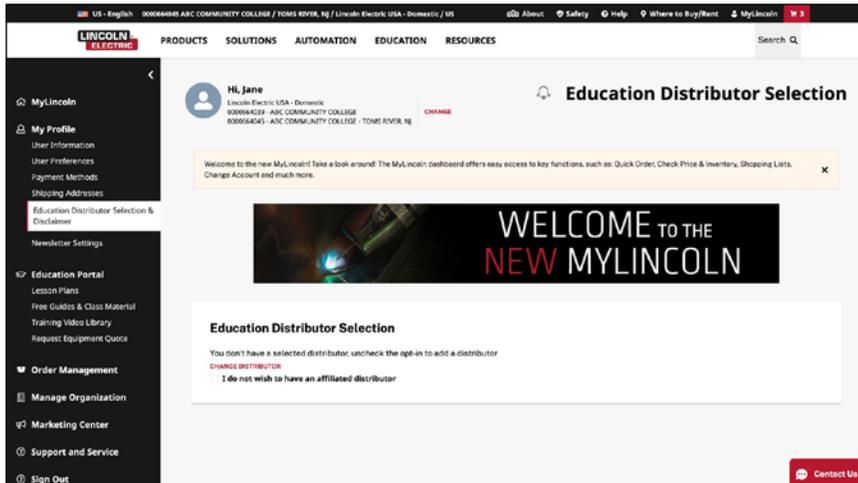
The screenshot shows the Lincoln Electric website interface. At the top, there is a navigation menu with links for 'PRODUCTS', 'SOLUTIONS', 'AUTOMATION', 'EDUCATION', and 'RESOURCES'. A search bar is located in the top right corner. Below the navigation, the page displays '2861 Total Results' and a button for 'Looking for Support or Knowledge Articles? VISIT SUPPORT CENTER'. The main content area shows a list of products with filters on the left and product details on the right. The filters include 'CATEGORIES', 'FAMILY NAME', 'INDUSTRY SEGMENT SOLUTION TYPE', and 'PROCESSES'. The product list includes three items:

Product Name	SKU	MSRP
Traditional FR Cloth Welding Jacket - XXL Large	K2985-XXL	\$42.10
Traditional FR Cloth Welding Jacket - Medium	K2985-M	\$38.29
Traditional Split Leather-Sleeved Welding Jacket - Medium	K3106-M	\$51.90

Education Distributor Selection

You can easily change your designated Education Distributor Partner by navigating to the menu within My Profile. Simply **CLICK** Change Distributor. You will then be presented with the partner locator where you can quickly make your selection.

Note: You can also designate if you do not want to set a preferred distributor.



If you want to make a change to your Education Distributor Partner selection, you can also do it during the check out process by **CLICKING** on Change Distributor.. You will be taken back to the partner locator screen to make your selection and then you can complete your purchase.

The screenshot shows a checkout page with two main sections. On the left, under the heading "Your Preferred Education Distributor", it states "You have selected the following as your preferred distributor:" and lists "ABC Partner, Inc. 123 Main Street Euclid, OH 44117" with a "CHANGE DISTRIBUTOR" link. On the right, the "Order Summary" section shows a subtotal of USD 3,984.10, tax and shipping calculated at checkout, and a cart subtotal of USD 3,984.10. A red "CHECKOUT" button is prominent. Below the button is a link for "+ ADD PROMOTION CODE" and a customer service notice: "If you have problems placing orders online, our trained Customer Service staff is available 8:00AM to 6:00PM Eastern Time at 888-WELD-818 (888-935-3859)". A disclaimer follows: "Please note that prices listed are subject to change due to the volatility of steel, chemical and other raw material prices." and "Effective 3/15/2004 The Lincoln Electric Company policy is: Consumables - 'PRICE IN EFFECT AT TIME OF SHIPMENT' Equipment - 'PRICE IN EFFECT AT TIME OF ORDER'". A final note states: "Quantities displayed represent existing inventory at time of page view. These quantities are subject to change (as additional products are manufactured and new orders are processed). Net prices are exclusive of any additional charges, allowances or promotional discounts."

The screenshot shows the MyLincoln user dashboard. The top navigation bar includes "US - English", "90066048 ABC COMMUNITY COLLEGE / TOMS RIVER, NJ / Lincoln Electric USA - Domestic / US", and links for "About", "Safety", "Help", "Where to Buy/Rent", and "MyLincoln". The main header features "LINCOLN ELECTRIC" and navigation tabs for "PRODUCTS", "SOLUTIONS", "AUTOMATION", "EDUCATION", and "RESOURCES". A search bar is on the right. The left sidebar contains a menu with "MyLincoln", "My Profile" (with sub-items: User Information, User Preferences, Payment Methods, Shipping Addresses, Education Distributor Selection & Disclaimer, Newsletter Settings), "Education Portal" (with sub-items: Lesson Plans, Free Guides & Class Material, Training Video Library, Request Equipment Quote), "Order Management", "Manage Organization", "Marketing Center", "Support and Service", and "Sign Out". The main content area is titled "Education Distributor Selection" and shows a user profile for "Hi, Jane" with details for "Lincoln Electric USA - Domestic" and "90066048 - ABC COMMUNITY COLLEGE - TOMS RIVER, NJ". A "CHANGE" link is visible. A welcome message says: "Welcome to the new MyLincoln! Take a look around! The MyLincoln dashboard offers easy access to key functions, such as: Quick Order, Check Price & Inventory, Shopping Lists. Change Account and much more." Below this is a banner that reads "WELCOME TO THE NEW MYLINCOLN". The "Education Distributor Selection" section contains the text: "You don't have a selected distributor, uncheck the opt-in to add a distributor" and a "CHANGE DISTRIBUTOR" link. A radio button is selected with the label "I do not wish to have an affiliated distributor". A "Contact Us" button is in the bottom right corner.